



**Eswatini Electricity Company (EEC)**

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**TENDER NOTICE: INTENTION TO AWARD CONTRACT**

<b>DATE OF FIRST PUBLICATION OF THIS NOTICE</b>	<b>21 October 2021</b>
<b>TENDER NO</b>	7 of 2021/22
<b>NAME OF TENDER</b>	TERMS OF REFERENCE FOR THE EEC 5 YEAR STRATEGY FORMULATION
<b>APPROVALS AUTHORITY</b>	EEC MAIN TENDER COMMITTEE
<b>PROCURING ENTITY</b>	ESWATINI ELECTRICITY COMPANY

In terms of section 45 of the Public Procurement Act No.7 of 2011 (the Act), following a competitive bidding process, notice is hereby given that a contract award decision for the above cited tender has been reached by the approvals authority as follows:

<b>DETAILS OF BEST EVALUATED RESPONSIVE TENDERER</b>	
<b>NAME</b>	STRAT.EXE
<b>NATIONALITY</b>	SOUTH AFRICAN
<b>PROPOSED CONTRACT PRICE</b>	E1,978,000.00
<b>TOTAL SCORE</b>	68.6%

It must be noted that, in terms of section 45(2) of the Act, the above contract award decision does not constitute a contract.

Further, in terms of section 45(4), 46, and 47 of the Act, all tenderers who submitted bids are hereby notified that a period of ten (10) working days is hereby allowed for submission of any application for review from the above stated date of first publication of this notice.

<b>DETAILS OF ALL OTHER EVALUATED TENDERERS</b>				
<b>NAME</b>	<b>NATIONALITY</b>	<b>TOTAL SCORE</b>	<b>BID PRICE (E)</b>	<b>EVALUATED PRICE (E)</b>
NDZ CORPORATE	SWATI	74.1%	483,000.00	483,000.00
FICHTNER CONSULTING ENGINEERS (INDIA) PRIVATE LIMITED IN CONSORTIUM WITH COMPUTRONICS	INDIA & SWATI	63.5%	1,542,544.00	1,542,544.00

*Board of Directors: Chairperson – Dr. Phil Mnisi, Members –HRH Princess Sibahle, Mr. Henry Shongwe, Mr. Esau Zwane, Ms. Thandazile Dlamini, Ms. Velile Dlamini, Mrs Winnie Stewart, Ms. Hlob'sile Ndzimandze.  
Managing Director – (Vacant), Company Secretary – Mr. Thabiso Masina.*

SYSTEMS					
GROWTHMAP INFONOMICS	SWATI	58.8%	1,843,910.00	E1,843,910.00	

NDZ Corporate had the highest overall (technical and financial) score. However, as much as NDZ Corporate passed the technical threshold of 60% by scoring 63%, they scored the lowest out of all the bidders. Clarification meetings as supported by Part 64(5) of the Public Procurement Regulations 2020 were held. This part states *“where the lowest priced tender appears to be abnormally low, the Evaluation Committee may request a breakdown and justification of prices in order to verify the responsiveness of the tender or the qualifications of the tenderer.”*

NDZ Corporate did not provide Reference letters, but they had only indicated the names of the clients they have done work for. NDZ Corporate still failed to illustrate similar works done as a Company during the clarification meeting and had only mentioned their customers’ names.

As supported and guided by Part 65 (1) of the Public Procurement Regulations 2020 that states *“where appropriate, a post-qualification may be undertaken in accordance with the criteria in the tender document, to determine whether a tenderer has the capability and resources to effectively carry out the contract.”*, emails were sent to the references provided to confirm works that have been done by NDZ Corporate. Unfortunately, none of them are related to Strategy. Most of them were linked to Human Capital related jobs. The no experience in formulating a strategy was a team concern. For this reason, the team was not comfortable that the Company will receive a quality strategy document and on time from NDZ Corporate hence the reason the second-best bidder was considered.



**ERNEST S. MKHONTA**  
**MANAGING DIRECTOR (A)**